Appendix: A

### **Questionnaire**

#### **Analyzing role of Leadership in Managing Organizational Change**

The primary objective of this study is to investigate the leadership behavior of managers while managing the change process for successful change management in Corporate Organizations of India. The target respondents for this survey are managers at the middle and senior level positions.

Note: Please note that the questions in this questionnaire are purely meant to carry out academic research. The same will be treated as confidential and no individual questionnaire or a part thereof will be divulged to any person. It will only be utilized for the purpose of compiling data for furthering research in the field of managing organizational change.

#### **Section I**

This section contains demographic information.

Name :	(Optional) Age:(Yrs)
Gender : (M/F)	
Type of Organization:	Public/Private
Name of the organization:	
Designation:	_
No of employees in the organization:	_
Total Work Experience:	(Yrs)
Managerial Experience(Yrs)	

### **Section II**

In this section a 5-point Likert scale is used as scale design for the questionnaire. Each response is assigned a numerical score to reflect its degree of attitude favorableness. The numbers indicate the value assigned to each possible answer with 1 indicating the least degree of agreement and 5 the most agreeable. For each question, please indicate your rating. The response to these items must be done keeping in mind the context of change which has been described in Section II.

Rating scale:

	EXAMPLE: I feel good	d abou	it the cl	nanges	withi	in the organization.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
	{If you strongly agree	with	the stat	tement	then	circle 5, if you strongly disagree
then c	ircle 1. If you partially d	isagre	e/agree	then ci	rcle	2,3,4 as applicable}
A.	<b>Context of Change</b> The	nis sec	tion co	ntains i	tems	s which describe about the type of
change	e that would have been e	xperie	nced b	y you ir	ı you	r organization.
1.	The change initiatives i	n the	organiz	ation w	ere d	lue to internal forces.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
2.	The change impacted the	ne who	ole orga	anizatio	n.	
	Strongly Disagree 1	2	3	4	5	Strongly Agree
3.	The change initiatives i	n my (	organiz	ation a	e inc	cremental in nature.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
4.	The degree of change in	mplem	ented i	n my o	rgani	zation is simple in nature.

5 Strongly Agree

4

Strongly Disagree 1 2 3

5.	The change initiative organization.	s took	into c	considera	ation	the external environment of the
	Strongly Disagree 1	2	3	4	5	Strongly Agree
В.	Overall Change Succ	<u>cess</u>				
1.	The change program i	net its	objecti	ves.		
	Strongly Disagree 1	2	3	4	5	Strongly Agree
2.	I was supportive of th	e chang	ge initia	ative.		
	Strongly Disagree 1	2	3	4	5	Strongly Agree
3.	I was satisfied with th	e way t	the cha	nge was	led.	
	Strongly Disagree 1	2	3	4	5	Strongly Agree
C.	Change as a stressfu	l exper	rience.			
1.	The change initiative	brough	t about	more cl	nallei	nges for leaders.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
2.	The top leaders were l	nopeful	l of suc	cess and	l wer	re not fearful of failure.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
3.	The change introduce process.	d resu	lted in	individ	uals	feeling stressed about the change

	Strongly Disagree 1	2	3	4	5	Strongly Agree
4.	Stress in individuals wa	s a res	sult of f	ear of 1	osin	g status
	Strongly Disagree 1	2	3	4	5	Strongly Agree
5.	Stress in individuals change/innovations.	was	a res	ult of	beii	ng unable to keep pace with
	Strongly Disagree 1	2	3	4	5	Strongly Agree
6.	During the process of disorder and chaos.	imple	mentat	ion of c	chang	ge, the organization went through
	Strongly Disagree 1	2	3	4	5	Strongly Agree
7.	During the transitional J	ohase,	the inc	lividual	outp	out reduced.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
8.	During the process of organization.	of cha	ange,	there w	vere	interpersonal problems in the
	Strongly Disagree 1	2	3	4	5	Strongly Agree
D.	<b>Leadership behavior</b>					
1.	For the change initi responsibility for his/he			bed in	Sec	ction-II A, B, the leader took
	Strongly Disagree 1	2	3	4	5	Strongly Agree
2.	The leader recognized the	he foll	lower n	eeds.		
	Strongly Disagree 1	2	3	4	5	Strongly Agree

3.	The leader fully comm	unicate	ed the l	oenefit (	of the	e change.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
4.	The leader motivated for	ollowe	ers to e	mbrace	the c	hange.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
5.	The leader rewarded process.	empl	oyees	to mot	ivate	them to implement the change
	Strongly Disagree 1	2	3	4	5	Strongly Agree
6.	The leader created a cl	ear vis	sion of	the futu	ıre.	
	Strongly Disagree 1	2	3	4	5	Strongly Agree
7.	The leader developed c	lear st	rategie	s to adv	ance	the vision.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
8.	The leader directed all	activit	ies tow	ards ac	hieve	ement of the vision.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
9.	The leader gave follow	ers the	e autho	rity to d	eal v	with the change.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
10.	The leader gave adequa	ate fee	dback (	during t	he in	nplementation of change.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
11.	The leaders acted as a r	ole m	odel an	d led by	y exa	mple.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
12.	The leader's role was c	rucial	for the	change	to b	e successful.

	Strongly Disagree	1	2	3	4	5	Strongly Agree
13.	Apart from chang people.	e imp	olemen	itation,	the lea	ders	were also involved in developing
	Strongly Disagree	1	2	3	4	5	Strongly Agree
Е.	Resistance to Cha	ange					
1.	I felt change to be	e a th	reat to	my pe	rsonal v	alue	s.
	Strongly Disagree	1	2	3	4	5	Strongly Agree
2.	I resisted change t	o pro	tect m	y posit	ion and	bene	efits.
	Strongly Disagree	1	2	3	4	5	Strongly Agree
3.	I felt that I had les	s con	trol ov	er my	own sit	uatic	ons.
	Strongly Disagree	1	2	3	4	5	Strongly Agree
4.	I started losing tru	st in	the ma	ınagem	ent dur	ing c	hange implementation.
	Strongly Disagree	1	2	3	4	5	Strongly Agree
5.	I was aware of the	long	term l	benefit	s of a cl	nang	e initiative.
	Strongly Disagree	1	2	3	4	5	Strongly Agree
6.	I had confidence t	hat cl	nange	would	bring al	out	improvement in the organization.
	Strongly Disagree	1	2	3	4	5	Strongly Agree
7.	I felt undervalued	due t	o lack	of inv	olvemer	nt in	change implementation.
	Strongly Disagree	1	2	3	4	5	Strongly Agree

F.	Organization Culture	<u> </u>				
1.	The change efforts are	focuse	d keep	ing in n	nind	the culture of the organization.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
2.	Organization culture is	chang	ged to s	uit the o	bjec	tive of the change.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
3.	The difference in cu implementation of cha		of peo	ple due	to (	diversity has posed difficulties in
	Strongly Disagree 1	2	3	4	5	Strongly Agree
G.	Employees Satisfaction	<u>n</u>				
1.	The change was well le	ed by t	he lead	ers of the	he or	ganization.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
2.	My level of involvent position in my organiza		the c	hange	mana	agement was appropriate for my
	Strongly Disagree 1	2	3	4	5	Strongly Agree
3.	I lost my position due t	to the o	change	implen	enta	tion.
	Strongly Disagree 1	2	3	4	5	Strongly Agree
4.	I was communicated th	e bene	efits of	the cha	nge i	nitiative.
	Strongly Disagree 1	2	3	4	5	Strongly Agree

I fully supported the leader's approach to the management of the change.

5.

	Strongly Disagree 1 2 3 4 5 Strongly Agree
	Section III
A.	Details of Change
1.	What was the approximate cost of the change program?
	Rs
2.	How many people did the change initiative effect?
	1. < 25% 2. 25-50% 3. 51-75% 4. 76-100%
3.	What was the approximate duration of the change program in months?
	months
4.	What is the source of change?
	1. Internal forces 2. External forces
5.	What was the reason for change?
	1. Political 2. Economic 3. Social 4. Technological 5. Legislative
	6. Environmental
6.	What was the level of experience of people implementing the change process?
	1. High 2. Medium 3. Low
7.	What is the nature of change?
	1. Process/System Oriented 2. People Oriented
8.	The impact of change was on
	1. Department 2. Strategic Business Unit 3. Entire Organization

- 9. The degree of change was
  - 1. Simple

- 2. Complex
- 10. The change agents were
  - 1. Internal to the organization
- 2. External to the organization
- 11. The change was led by
  - 1. An individual leader
- 2. Team of people

I would like to thank you for taking the time to fill out this questionnaire. Please return the same back to me via e-mail at the following e-mail address: sunitamehtasks@yahoo.com.

Appendix: B

# **Factor Analysis**

# **Variable 1: Context of Change**

		Anti-i	mage Matric	es			
		The change initiatives in the organization were due to internal forces.	The change impacted the whole organizati on.	The change initiatives in my organizati on are increment al in nature.	The degree of change implemented in my organization is simple in nature.	The change initiatives took into consideration the external environment of the organization.	
Anti-image Covariance	The change initiatives in the organization were due to internal forces.	.930	.059	.021	177	.076	
	The change impacted the whole organization.	.059	.357	.278	.042	.054	
	The change initiatives in my organization are incremental in nature.		.278	.363	059	007	
	The degree of change implemented in my organization is simple in nature.	177	.042	059	.877	006	
	The change initiatives took into consideration the external environment of the organization.	.076	.054	007	006	.969	
Anti-image Correlation	The change initiatives in the organization were due to internal forces.	.629 <sup>a</sup>	.102	.037	196	.080	

The change initiatives in my organization are incremental in nature.  The degree of change implemented in my organization is simple in nature.  The change initiatives took into consideration the external environment of the	The change impacted the whole organization.	.102	.551 <sup>a</sup>	.773	.075	.092
change implemented in my organization is simple in nature.  The change initiatives took into consideration the external environment of the	initiatives in my organization are incremental	.037	.773	.549 <sup>a</sup>	105	013
initiatives took into consideration the external environment of the	change implemented in my organization is simple in	196	.075	105	.792ª	006
organization.	initiatives took into consideration the external environment of	.080	.092	013	006	.755 <sup>a</sup>

Communalities									
	Initial	Extraction							
The change initiatives in the organization were due to internal forces.	1.000	.604							
The change impacted the whole organization.	1.000	.826							
The change initiatives in my organization are incremental in nature.	1.000	.812							
The degree of change implemented in my organization is simple in nature.	1.000	.456							
The change initiatives took into consideration the external environment of the organization.	1.000	.475							
Extraction Method: Princ	ipal Component A	nalysis.							

Variable 2: Leadership Behavior

						Anti-	image Ma	atrices						
		The leader took respo nsibil ity for his decisi ons	The leader recog nized the follo wer needs	The leader fully commu nicated the benefit s of the change	The leader motivate d follower s to embrace the change	The leader rewarde d employe es to motivate them to impleme nt the change process	The leader create d a clear vision of the future	The leader develo ped clear strategi es to advanc e the vision	The leader directe d all activiti es toward s achieve ment of the vision	The leader gave follower s the authority to deal with the change	The leader gave adequate feedback during the impleme ntation of change	The leaders acted as a role model and led by exampl e	The leader 's role was crucia 1 for the chang e to be succe ssful	Apart from change impleme ntation, the leaders were also involved in developing people
Anti- image Covar iance	For the change initiative describe d in Section-II the leader took responsi bility for his/her decision s	.721	110	.006	.150	056	.026	.013	050	006	037	022	139	008
	The leader recogniz ed the follower needs	110	.283	124	011	037	073	.024	009	021	043	050	.038	011
	The leader fully commun icated the benefits of the change	.006	124	.337	105	042	.031	075	.074	004	052	014	.002	009
	The leader motivate d follower s to embrace the change	.150	011	105	.411	086	005	001	048	.013	031	007	090	066
	The leader rewarde d employe es to motivate them to impleme nt the change process	056	037	042	086	.446	045	.007	.007	002	.019	017	.042	094

The leader created a clear vision of the future	.026	073	.031	005	045	.358	236	051	.060	027	.001	.022	017
The leader develope d clear strategie s to advance the vision	.013	.024	075	001	.007	236	.377	.016	076	.046	.029	068	010
The leader directed all activities towards achieve ment of the vision	050	009	.074	048	.007	051	.016	.437	046	124	108	016	014
The leader gave follower s the authority to deal with the change	006	021	004	.013	002	.060	076	046	.337	108	030	.003	118
The leader gave adequate feedback during the impleme ntation of change	037	043	052	031	.019	027	.046	124	108	.363	048	.088	.026
The leaders acted as a role model and led by example	022	050	014	007	017	.001	.029	108	030	048	.382	060	066
The leader's role was crucial for the change to be successful	139	.038	.002	090	.042	.022	068	016	.003	.088	060	.796	076

	Apart from change impleme ntation, the leaders were also involved in developing people	008	011	009	066	094	017	010	014	118	.026	066	076	.296
Anti- image Correl ation	For the change initiative describe d in Section-II the leader took responsi bility for his/her decision s	.824ª	244	.012	.275	098	.051	.024	089	013	073	041	183	017
	The leader recogniz ed the follower needs	244	.919 <sup>a</sup>	403	032	105	231	.073	025	069	135	152	.080	037
	[The leader fully commun icated the benefits of the change	.012	403	.902ª	282	107	.090	212	.193	011	149	039	.005	029
	The leader motivate d follower s to embrace the change	.275	032	282	.916ª	202	012	002	114	.034	081	018	158	188
	The leader rewarde d employe es to motivate them to impleme nt the change process	098	105	107	202	.950ª	113	.017	.017	005	.048	040	.071	259

The leader created a clear vision of the future	.051	231	.090	012	113	.824ª	644	128	.174	076	.004	.041	052
The leader develope d clear strategie s to advance the vision	.024	.073	212	002	.017	644	.803ª	.039	215	.124	.075	123	031
The leader directed all activities towards achieve ment of the vision	089	025	.193	114	.017	128	.039	.914ª	120	310	264	027	039
The leader gave follower s the authority to deal with the change	013	069	011	.034	005	.174	215	120	.913ª	308	083	.006	373
The leader gave adequate feedback during the impleme ntation of change	073	135	149	081	.048	076	.124	310	308	.910ª	130	.163	.078
The leaders acted as a role model and led by example	041	152	039	018	040	.004	.075	264	083	130	.951ª	108	196
The leader's role was crucial for the change to be successful	183	.080	.005	158	.071	.041	123	027	.006	.163	108	.805ª	157

from change impleme ntation, the leaders were also involved in developi ng people a. Measures of Sampling Adequacy(MSA)
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Communalities		
	Initial	Extraction
Leadership behavior [For the change initiative described in Section-II the leader took responsibility for his/her decisions.]	1.000	.404
Leadership behavior [The leader recognized the follower needs.]	1.000	.722
Leadership behavior [The leader fully communicated the benefits of the change.]	1.000	.647
Leadership behavior [The leader motivated followers to embrace the change.]	1.000	.601
Leadership behavior [The leader rewarded employees to motivate them to implement the change process.]	1.000	.590
Leadership behavior [The leader created a clear vision of the future.]	1.000	.682
Leadership behavior [The leader developed clear strategies to advance the vision.]	1.000	.741
Leadership behavior [The leader directed all activities towards achievement of the vision.]	1.000	.623
Leadership behavior [The leader gave followers the authority to deal with the change.]	1.000	.682
Leadership behavior [The leader gave adequate feedback during the implementation of change.]	1.000	.695
Leadership behavior [The leaders acted as a role model and led by example.]	1.000	.703
Leadership behavior [The leader's role was crucial for the change to be successful.]	1.000	.139
Leadership behavior [Apart from change implementation, the leaders were also involved in developing people.]	1.000	.715
Extraction Method: Principal Component Analysis.		

**Variable 3: Resistance to Change** 

				Anti-imag	e Matrices			
			I resisted change to protect my position and benefits.	I felt that I had less control over my own situation s.	I started losing trust in the managemen t during change implementati on.	I was aware of the long term benefits of a change initiative.	I had confidence that change would bring about improveme nt in the organizatio n.	I felt undervalued due to my lack of involvement in change implementati on.
	I felt change to be a threat to my personal values.	.434	059	153	097	007	093	.076
	I resisted change to protect my position and benefits	059	.380	123	076	.116	062	083
Anti- image Covari ance	I felt that I had less control over my own situations.	153	123	.313	078	020	.084	.039
anoc	I started losing trust in the manageme nt during change implementa tion.	097	076	078	.327	.058	.097	123
	I was aware of the long term benefits of a change initiative.	007	.116	020	.058	.599	212	044

	I had confidence that change would bring about improveme nt in the organizatio n.	093	062	.084	.097	212	.541	.156
	I felt undervalue d due to my lack of involvemen t in change implementa tion.	.076	083	.039	123	044	.156	.705
	I felt change to be a threat to my personal values.	.813 <sup>a</sup>	146	415	257	014	192	.137
	I resisted change to protect my position and benefits.	146	.861 <sup>a</sup>	356	216	.244	136	161
Anti- image Correl ation	I felt that I had less control over my own situations.	415	356	.827 <sup>a</sup>	243	046	.205	.083
	I started losing trust in the manageme nt during change implementa tion.	257	216	243	.871 <sup>a</sup>	.130	.231	257
	I was aware of the long term benefits of a change initiative.	014	.244	046	.130	.835ª	374	068

I had confidence that change would bring about improveme nt in the organizatio n.	192	136	.205	.231	374	.757 <sup>a</sup>	.252		
I felt undervalue d due to my lack of involvemen t in change implementa tion.	.137	161	.083	257	068	.252	.787 <sup>a</sup>		
a. Measures of Sampling Adequacy(MSA)									

Communa	lities	
	Initial	Extraction
I felt change to be a threat to my personal values.	1.000	.816
I resisted change to protect my position and benefits.	1.000	.744
I felt that I had less control over my own situations.	1.000	.817
[I started losing trust in the management during change implementation.	1.000	.785
I was aware of the long term benefits of a change initiative.	1.000	.540
I had confidence that change would bring about improvement in the organization.	1.000	.725
I felt undervalued due to my lack of involvement in change implementation.	1.000	.584
Extraction Method: Principal C	omponent A	Analysis.

Variable 4: Employee Stress

				Anti-ima	age Matrice	s			
		The change initiative brought about more challenge s for leaders	The top leaders were hopeful of success and were not fearful of failure.	The change introduc ed resulted in individu als feeling stressed about the change process.	Stress in individu als was a result of fear of losing status.	Stress in individual s was a result of being unable to keep pace with change/i nnovatio ns.	During the process of impleme ntation of change, the organizat ion went through disorder and chaos.	During the transition al phase, the individual output reduced.	[During the process of change, there were interperso nal problems in the organizati on.
	The chang e initiativ e brough t about more challe nges for leader s.	.644	055	193	.031	078	006	069	033
Anti- image Covaria nce	The top leaders were hopeful of success and were not fearful of failure.	055	.838	035	065	059	.012	.156	.141
	The change introduc ed resulted in individu als feeling stressed about the change process.	193	035	.441	090	085	031	087	103

		,					1	1	
i	Stress in ndividu als was a result of fear of losing status.	.031	065	090	.465	022	169	116	020
i a a c t	Stress in ndividu als was a result of being unable to keep pace with change/innovations.	078	059	085	022	.821	.007	034	080
th pp oo ir n oo c th oo a w th d a	Ouring he process	006	.012	031	169	.007	.482	137	.000
t	During the ransitio nal phase, the ndividu al output educed .	069	.156	087	116	034	137	.368	063
i	During the process of change, there were nterper sonal problem s in the proganiz ation.	033	.141	103	020	080	.000	063	.715

Anti-	The								
image Correlati on	change initiative brought about more challeng es for leaders.	.848 <sup>a</sup>	074	362	.056	108	011	141	049
	The top leaders were hopeful of success and were not fearful of failure.	074	.648 <sup>a</sup>	057	105	071	.019	.281	.183
	The change introduc ed resulted in individu als feeling stressed about the change process.	362	057	.856 <sup>a</sup>	199	141	068	215	184
	Stress in individu als was a result of fear of losing status.	.056	105	199	.850 <sup>a</sup>	035	356	280	034
	Stress in individu als was a result of being unable to keep pace with change/i nnovatio ns.	108	071	141	035	.913 <sup>a</sup>	.010	062	104

F ir c	During the process of mpleme ntation of change, the organiz ation went chrough disorder and	011	.019	068	356	.010	.857ª	325	.001
tı i	chaos.  During the transitio nal phase, the ndividu al output teduced	141	.281	215	280	062	325	.842ª	122
in p	During the process of change, there were nterper sonal problem s in the organiz ation.	049	.183	184	034	104	.001	122	.902ª
a. Measures of Sampling Adequacy(MSA)									

Communalities						
Initial	Extraction					
1.000	.524					
1.000	.780					
1.000	.705					
1.000	.603					
1.000	.425					
1.000	.591					
1.000	.760					
1.000	.425					
	1.000  1.000  1.000  1.000  1.000					

**Variable 5: Employee Satisfaction** 

Anti-image Matrices						
		Employees Satisfaction [The change was well led by the leaders of the organization.]	Employees Satisfaction [My level of involvement in the change management was appropriate for my position in my organization.]	Employees Satisfaction [I lost my position due to the change implementation.]	Employees Satisfaction [I was communicated the benefits of the change initiative.]	Employees Satisfaction [I fully supported the leader's approach to the management of the change.]
Anti-image Covariance	Employees Satisfaction [The change was well led by the leaders of the organization.]	.657	011	.004	175	174
	Employees Satisfaction [My level of involvement in the change management was appropriate for my position in my organization.]	011	.144	.132	019	054
	Employees Satisfaction [I lost my position due to the change implementation.]	.004	.132	.156	.007	004
	Employees Satisfaction [I was communicated the benefits of the change initiative.]	175	019	.007	.642	151
	Employees Satisfaction [I fully supported the leader's approach to the management of the change.]	174	054	004	151	.534
Anti-image Correlation	Employees Satisfaction [The change was well led by the leaders of the organization.]	.836ª	035	.011	270	294

Employees Satisfaction [My level of involvement in the change management was appropriate for my position in my organization.]	035	.652ª	.880	064	196
Employees Satisfaction [I lost my position due to the change implementation.]	.011	.880	.649ª	.022	012
Employees Satisfaction [I was communicated the benefits of the change initiative.]	270	064	.022	.860ª	258
Employees Satisfaction [I fully supported the leader's approach to the management of the change.]	294	196	012	258	.857 <sup>a</sup>
a. Measures of Sampling Adequacy(MSA)					

Communalities					
	Initial	Extraction			
Employees Satisfaction [The change was well led by the leaders of the organization.]	1.000	.471			
Employees Satisfaction [My level of involvement in the change management was appropriate for my position in my organization.]	1.000	.761			
Employees Satisfaction [I lost my position due to the change implementation.]	1.000	.718			
Employees Satisfaction [I was communicated the benefits of the change initiative.]	1.000	.510			
Employees Satisfaction [I fully supported the leader's approach to the management of the change.]	1.000	.638			
Extraction Method: Principal Component Analysis.					

Appendix: C

## **Questions for structured Interview at ICRISAT**

- 1. What was the employees' view of the processes, practices and work culture of ICRISAT before Dr. William Dar took over ICRISAT?
- 2. What expectations did the ICRISAT employees have after Dr. William Dar's appointment as DG?
- 3. What were the most important issues which needed to be addressed to bring the institute out of crisis?
- 4. What were the employees' experience of change and change management at ICRISAT?
- 5. Whether employee resisted the change initiative at ICRISAT?
- 6. What role did 'communication' play in the planning and implementation of change initiatives?
- 7. How important was the role of top managers or change initiator in the change process?
- 8. Was there any change of organization structure in bringing about the transformational change?
- 9. What was the impact of organization culture in the success of the transformation of the organization?
- 10. To what extent did the employees have confidence in the change leaders in bringing the institute out of the crisis?
- 11. To what extent were the employees provided with opportunities to contribute their expectations prior to, during and after the change process?

Appendix: D

## Questions for formal Interview at Indigm

- 1. Was the rationale for change effectively communicated to employees and how was it done?
- 2. In your opinion, was change managed effectively in response to change in federal regulations?
- 3. What are the major sources of resistance to change that you saw? What was done to overcome the resistance?
- 4. What other change management initiatives did you/your organization use when the federal regulations were amended?
- 5. How did Indigm keep pace with continuous requirements of innovations and process improvement in this sector?
- 6. What roles did leadership play in implementing the change initiatives?
- 7. What did the leaders do wrong....or should have done differently? And, why?
- 8. Did the staff received adequate training to keep up with the changes within the organization?
- 9. To what extent did the employees have confidence in the leadership in solving the problem at hand?
- 10. What other HR practices were adopted to improve the morale and motivation of the employees?