#### ANNEXURE-XIII

### WELCOME TO QUESTIONNAIRE Note: Please Put a tick $\lceil \sqrt{\rceil}$ ) as the case may be: (Q.1) Your Age-Group: Below 25 years □ 26-35 years □ 36-45 years □ Over 46 years (Q.2) Your Status [Occupation]: Housewife □Student □ Self-employed □ Service □ Professional □ Any other □ (Q.3) Your Marital Status: Married Unmarried (Q.4) Type of Your Family: Nuclear□ Joint□ (Q.5)Your Educational Qualifications: Less than HSC□ Graduation □ Post-graduation □ Doctorate□ Professional (Q.6)Your Daily Activities: Read Magazines Read Newspapers□ Watch TV□ Listen Radio□ Go for walk □ Physical exercises \( \Bar{\cup} \) Meet friends \( \Bar{\cup} \) Meet Relatives \( \Bar{\cup} \) Meet Colleagues \( \Bar{\cup} \) (Q.7) You own and/ or use following: Home □ Car□ Color TV □ Fridge □ Washing Machine □ Microwave □ OTG□ Air Conditioner □ Personal Computer□ Laptop □ Camera □Music System/DVD/MP3□ I- Pod ☐ Mobile Phone ☐ Landline Phone ☐ Cable TV/ DTH☐ (Q.8) Newspapers that You read: a) \_\_\_\_\_\_ b) \_\_\_\_ c) \_\_\_\_ (O.9) Magazines that You read: a) \_\_\_\_\_ b) \_\_\_\_ c) \_\_\_\_ (Q.10) Your Favourite TV Channels: (Q.11) Your Favourite Radio Channels: a) \_\_\_\_\_ b) \_\_\_\_ c) \_\_\_\_ (Q.12) Your Favourite websites: (Q.13) Your Favourite Search Engines: a) \_\_\_\_\_\_b) (Q.14) Do You use Mobile Phone? (a) Yes $\Box$ (b) No $\Box$ If yes than Please state the Name of the Brand: (Q.15) Vehicle that You can drive: (a) Two-wheeler: □ (b) Four-wheeler: □ (c) Both: □ (d) Can Not Drive □

| (Q.16) Are you a Member of an Online Community? Yes/No   |     |
|--|-----|
| If yes, than give the name of Community: a)b)  | -   |
| (Q.17) Your Favourite Activities that You would like to do during weekends:  a)  b)  |     |
| A   B   B   B   B   B   B   B   B   B  |     |
| •  |     |
| (O.19) I have acquired and invested in following.  |     |
|  |     |
|  |     |
| (Q.20) Annual Income of our Family:  |     |
| Approximate Up to Rs.90,000 □ Rs 90,001-1,35,000 □ Rs1,35,001 - 1,80,000□  |     |
| Rs 1, 80,001-3, 00,000   |     |
| (Q.21) Do You use any of the following Cards?  |     |
| ATM Card□ Debit Card□ Credit Card□ All□ None□  |     |
| Home □ Car □ Second hand Car □ Two -wheeler □ Fridge □ Washing Machine □ Air Conditioner □ Computer/Laptop □ Music System/DVD/MP3□ Mobile Phone □  |     |
|  |     |
| (Q.24) I use Internet:   |     |
| Regular Dial Up ☐ Broadband Dial Up ☐ 24 Hours Broadband ☐ Mobile Connection Wi Fi ☐ through Cable connection ☐ BSNL ☐ Reliance ☐ Tata ☐ Not known ☐   | n□  |
| (Q.26) I make use of Internet from following:  Home□ College/University □ Cyber Café □ Workplace □ Place of Business □ Offic  Any Other (Please specify)   | e 🗀 |
| (Q.27) I have been Using Internet:  For the Last 6 months □ More than 6 months but Less than 1 year □  1 to 2 year □ 2 to 4 year □ More than 4 years □  Any Other (Please specify)  (Q.28) I Use Internet: |     |
| Everyday□ Each alternate day □ At least once in a week □ At least Twice a week□  |     |
| Liveryady Li Lach antennate day Li Arricast Unite in a week Li Arricast i wite a week Li   |     |

| Once in a fortnight \( \square\) Any other (Please specify) \( \square\)   |
|--|
| (Q.29) Average Time that I spend each time I Use or Surf Internet:   |
| Less than half an Hour ☐ More Than half an Hour ☐ 1 to 2 Hour ☐ More than 2 Hours ☐  |
| Any other (Please specify) $\square$   |
| (Q.30) I get information about Websites from following:  |
| Advertisements in Newspapers $\square$ Advertisements in Magazines $\square$ Advertisements on TV $\square$  |
| Ads Banners on the Home Page of the Website  Hyper Links on the Home Page of the Websites  |
| ☐ Hyper Links through Search Engines ☐ Online Books☐ Online Newspapers ☐ Online Magazines  |
| ☐ Blogs ☐Friends☐ Family Members☐ Colleagues☐ Relatives ☐ Any other (Please specify) ☐   |
| Any onler (Flease specify)   |
| (Q.31) I use Internet:   |
| To Collect Information □ To buy/Shop Product □ To avail an online Service □  |
| To receive and send e-Mails □ For Chatting □ Internet Telephony □  |
|  |
| (Q.32) I use Internet to collect information on:   |
| News □ Education □ Business □ Companies □ Government □ Economy □ Politics □ Weather □ Astrology □ Travel □ Fashion □ Sports □ Health □ Music□ Movies □ Videos  |
| ☐ Gaming☐ Job ☐ Product ☐ Real Estate ☐ Matrimonial Search ☐ Community ☐   |
| - Calling - Coo - Albano - Albano - Albano - Calling - Colling - C |
| (Q.33) I use Internet for downloading of:  |
| Attachments   Educational (Study) Material   Software   Screensavers   Wallpapers  |
| Pictures □ Mobile Ring Tones □ Games □ Videos □ Music □ Movies □ Adult Content □   |
| (O.24) I was Internet for evalling following Online Convisces  |
| (Q.34) I use Internet for availing following Online Services:  Buy non-travel products□ Net banking □ Buy travel products/tickets□ Online bill payment □   |
| Online Movie tickets online stock trading Check news Read Magazines Read Newspaper   |
| □E-greetings □ Online Insurance services□  |
|  |
| Q.35) I use Internet for buying following Products:  |
| Computer hardware□ Computer software□ GamesCDs□ Music CDs □ Magazines □  |
| News paper□ Books □ Home□ electronic appliances□ Clothing□ shoes□  |
| Furniture□ Flowers□ Jewellery □ Gift items□ Sports\Fitness□  |
| Q.36) I use Internet to respond to an Online Advertisement or Promotional offer in a following way:  |
| Clicked a sponsored search ad   Clicked a product/service mailer   |
| Participated in an online contest □ Download Attachment□   |
| Open a product/service e-mail ☐Bid/Bought in an Online auction ☐   |
| Bought in a special promotion/ deal  |
| None of the above  |
| Q.37) While shopping products online I like to give importance on following:   |
|  |



### (Q.38) My most preferred mode of payment while shopping products $\$ services online :

| Sr.No. | Modes of payment | Sometimes | Always | Never |
|--------|------------------|-----------|--------|-------|
| a.     | Credit card      |           |        |       |
| b.     | Cash on delivery |           |        |       |
| c.     | Demand Draft     |           |        |       |
| d.     | Cheque           |           |        |       |
| e.     | Net banking      |           |        |       |

### (Q.39) Please rate your overall experience as an Online shopper in use of Internet in case of following:

| Sr.No. | Statements  | Sometimes | Always | Never |
|--------|---|-----------|--------|-------|
| a.     | To request the company to send further information on products    |           |        |       |
| b.     | To request the company to send further information on services    |           |        |       |
| e.     | To show my response in a company's sales promotion offer          |           |        |       |
| d.     | To show my interest in a company's products                       |           |        |       |
| e.     | To show my interest in a company's services                       |           |        |       |
| f.     | To request sales people to provide real demonstration             |           |        |       |
| g.     | To visit section of frequently Asked Questions (FAQs) on Websites |           |        |       |
| h.     | To bargain on prices of the products                              |           |        |       |
| i.     | To bargain on prices of the services                              |           |        |       |
| j.     | To place an online order of a given product                       |           |        |       |
| k.     | To place an online order of a given service                       |           |        |       |

# (Q.40) Please rate your Overall Experience as an Internet User on following problems being faced by you while using Internet:

| Sr.No. | Selected Problems  | Sometimes | Always | Never |
|--------|--|-----------|--------|-------|
| a.     | problem of disconnection                                     |           |        |       |
| b.     | Computer gets hang up frequently                             |           |        |       |
| c.     | problem of downloading                                       |           |        |       |
| d.     | problem of virus   |           |        |       |
| e.     | problem of expiry of websites                                |           |        |       |
| f.     | problem of expiry of WebPages                                |           |        |       |
| g.     | problem of website out look                                  |           |        |       |
| h.     | Information on websites are not updated                      |           |        |       |
| i.     | Ad banners on web pages causes disturbances to me            |           |        |       |
| j.     | problem of speed in Internet                                 |           |        |       |
| k.     | problem of hacking of user account                           |           |        |       |
| 1.     | I do not get necessary guidelines & support while surfing on |           |        |       |
|        | Internet   |           |        |       |

# (Q.41) Please rate your Overall Opinion on following statements considering your use of Internet: [SA-Strongly; A-Agree; D-Disagree; SD-Strongly Disagree]

| Sr.<br>No. | Selected Statements  | · SA | A | Can Not Say/<br>Undecided/No<br>Experience | D | SD |
|------------|--|------|---|--|---|----|
| a.         | Internet is the best way of Communication  |      |   |  |   |    |
| b.         | Internet is ocean of knowledge   |      |   |  |   |    |
| c.         | Internet increases my level of awareness   |      |   |  |   |    |
| d.         | Internet is vital to my job  |      |   |  |   | L  |
| e.         | Internet is vital to my life   |      |   |  |   |    |
| f.         | Internet helps me to achieve a balance between my life at work and home  |      |   |  |   |    |
| g.         | Internet is simple to use  |      |   |  |   |    |
| h.         | Internet is easy to use  |      |   |  |   |    |
| i.         | Internet is economical to use  |      |   |  |   |    |
| j.         | Internet is helpful in getting information   |      |   |  |   | -1 |
| k.         | Internet saves time  |      |   |  |   |    |
| 1.         | Internet is reliable   |      |   |  |   |    |
| m.         | Internet is available 24*7 & 365 days of a year  |      |   |  |   |    |
| n.         | Work done on Internet is fully secured   |      |   |  |   |    |
| 0.         | Internet is essential to communicate with my family and friends  |      |   |  |   |    |
| p.         | I trust the news I read on the Internet.   |      |   |  |   |    |
| q.         | Internet reduces the distance barriers for us  |      |   |  |   |    |
| r.         | Use of Internet is waste of time   |      |   |  |   |    |
| s.         | Use of Internet is waste of money  |      |   |  |   |    |
| t.         | Internet ruins an individual   |      | i |  |   |    |
| u.         | Internet increases level of confidence   | 1    |   |  |   |    |
| v.         | It is difficult to imagine life without the Internet   |      | 1 |  |   |    |
| w.         | Internet helps me to decide products/brands that I want to buy   |      |   |  |   |    |
| х.         | I prefer to collect and compare information available on Internet regarding products/services ,before making actual purchase |      |   |  |   |    |

## (Q.42) Please give your rating on following statements as the case may be: [SA-Strongly; A-Agree; D-Disagree; SD-Strongly Disagree]

| Sr.<br>No. | Selected Statements   | SA | A | Undecided/<br>No<br>Experience | D | SD |
|------------|---|----|---|--------------------------------|---|----|
| 1.         | Information Technology is an essential part of my life                    |    |   |                                |   |    |
| 2.         | Information Technology brings fun to my life                              |    |   |                                |   |    |
| 3.         | I am dependent on Information Technology                                  |    |   |                                | Π |    |
| 4.         | Wireless technology has made my life easier                               |    |   |                                |   |    |
| 5.         | Information Technology makes life better                                  |    |   |                                |   |    |
| 6.         | Information Technology changes so fast that it is hard to keep up with it |    |   |                                |   |    |
| 7.         | I cannot imagine life without computers                                   |    |   |                                |   |    |

| Sr.<br>No. | Selected Statements  | SA       | A        | Can Not<br>Say/<br>Undecided/<br>No<br>Experience | D  | SD   |
|------------|--|----------|----------|---|--|--|
| 8.         | Awareness of computer has become important for children also                     | 1        | 1        |   | 1  |  |
| 9.         | I am happy with who I am   |          |          |   |  |  |
| 10.        | I try to improve myself  |          |          |   | T  |  |
| 11.        | I can make a difference in protecting the environment                            |          | 1        |   |  |  |
| 12.        | I am willing to spend more money on environmentally friendly products            |          |          |   |  |  |
| 13.        | I have confidence in the economy of India  | 1        | 1        |   | 1  |  |
| 14.        | It is becoming difficult to stay in touch with my friends and family             |          |          |   |  |  |
| 15.        | Many times I buy those things which I cannot really afford                       |          | 1        |   |  |  |
| 16.        | The future offers more and new possibilities                                     |          | 1        |   | 1  |  |
| 17.        | I am good at what I do   |          |          |   | 1  |  |
| 18.        | I believe price is the best indicator of quality                                 |          | †        |   | 1  |  |
| 19.        | I prefer products made in my own country   | 1        | 1        |   | 1  |  |
| 20.        | I try to avoid surprises in life   |          | 1        |   | 1  |  |
| 21.        | I believe movies and TV present violence as an acceptable part of society        |          |          |   |  |  |
| 22.        | I believe that the media provide me with a fair report of current events         |          | 1        |   | 1  |  |
| 23.        | I rarely look back on the past; the present and future are more important        |          |          |   | 1  |  |
| 24.        | Mental growth is more important to me than material growth                       |          |          |   | 1  |  |
| 25.        | Sometimes it is all right to judge people by their religion                      | <b>—</b> | <b>†</b> |   | 1  |  |
| 26.        | I distrust companies that make a lot of noise about their caring social attitude |          |          |   |  |  |
| 27.        | I feel confident in my ability to be successful                                  | 1        | 1        |   | †  | <u> </u>   |
| 28.        | Having upscale, luxury items makes me feel better about myself                   | <b>†</b> |          |   | <b>†</b>   |  |
| 29.        | My lifestyle revolves around my child(ren)'s activities                          | †        | <b>†</b> |   | 1  | <b> </b>   |
| 30.        | I am a goal-oriented person  | <u> </u> | <b>†</b> |   | <del>                                     </del> | <del>                                     </del> |
| 31.        | I am a self-centered person  | <b>i</b> |          |   | 1-   |  |
| 32.        | I enjoy taking risks   | 1        |          |   |  |  |
| 33.        | I believe that I am influential in my community                                  | <b>†</b> | 1        |   | <b>1</b>   | ,  |
| 34.        | I consider myself to be an innovator   | <b>T</b> |          |   |  |  |
| 35.        | Many times I try to do more than one thing at the same time                      |          | ·        |   | 1  |  |
| 36.        | If I do not write something down, I forget that easily                           | 1        |          | ***************************************           | 1  | l  |
| 37.        | I need to manage my time more efficiently  | 1        |          |   |  |  |
| 38.        | I am able to afford the things that are important to me                          |          | 1        | <u> </u>  | †  | <u> </u>   |
| 39.        | I am in excellent physical condition   | 1        | <b>†</b> |   | <b>T</b>   | <b></b>  |
| 40.        | I enjoy a good family life   |          | 1        |   |  | <b> </b>   |
| 41.        | I am in control of my life   |          | 1        |   | 1  |  |
| 42.        | I am satisfied with my life  | 1        | 1        |   | T  |  |
| 43.        | I use to buy expensive clothing  | T        | T        |   | 1  | <del>                                     </del> |
| 44.        | I like going on expensive vacations  |          | T        |   | 1  | <u> </u>   |
| 45.        | I like having expensive jewelry/watches  | 1        | 1        |   | T  |  |
| 46.        | I like dining at "in" restaurants  | T        | 1        |   | 1  |  |

| Sr.<br>No. | Selected Statements  | SA       | A | Can Not Say/ Undecided/ No Experience | D | SD |
|------------|--|----------|---|---------------------------------------|---|----|
| 47.        | I like shopping at prestigious stores  |          |   |                                       |   |    |
| 48.        | I like to be tidy and attractive   |          | T |                                       |   |    |
| 49.        | I like to watch TV advertising   |          |   |                                       |   |    |
| 50.        | I usually fast forward through the advertisements when watching a recorded show        |          |   |                                       |   |    |
| 51.        | I trust the news that I watch on TV  |          | T |                                       |   |    |
| 52.        | I rarely change channel when a commercial comes on during a TV show I am interested in |          |   |                                       |   |    |
| 53.        | I prefer to get all my shopping done in one large supermarket                          | 1        | 1 |                                       |   |    |
| 54.        | I often switch brands because of bargains/special offers                               |          | 1 |                                       |   |    |
| 55.        | I like try/taste samples of products demonstrated                                      | <u> </u> | 1 |                                       | 1 |    |
| 56.        | I will go out of my way to shop where I can save money                                 |          | T |                                       |   |    |
| 57.        | Supermarket private label offer same quality as known brands                           |          | T |                                       |   |    |
| 58.        | I enjoy trying new products even if I'm not sure I'll like it                          | 1        | T |                                       |   |    |
| 59.        | I always try to buy fat-free/low fat version of a product                              |          | T |                                       |   |    |
| 60.        | Worth paying a little more for higher quality food products                            |          | T |                                       | T |    |
| 61.        | Once I found a brand I like, I stick with it   |          |   |                                       |   |    |
| 62.        | I look for nutritionally fortified food products                                       |          |   |                                       | T |    |
| 63.        | I often use the nutritional labels on food to help me select.                          |          |   |                                       | П |    |
| 64.        | I often buy items thought of as organic foods  |          |   |                                       | T |    |
| 65.        | I prefer to buy food items that help me manage my weight                               |          |   |                                       |   |    |
| 66.        | I want to buy what my kids ask for   | T        | T |                                       |   |    |
| 67.        | I look for food products my kids can fix themselves                                    |          | T |                                       | T |    |
| 68.        | I look for certain foods solely for health reasons                                     |          | T |                                       | T |    |

### THANK YOU

