

APPENDIX - XVII A

PERSONALITY SCALE

Extroversion - Introversion Inventory

Directions : Following are the items. Tick mark (✓) under column 'Yes' if the item is applicable to you and if item is not applicable to you, tick mark (✓) under column 'No'.

	Yes	No
1. I enjoy social gathering or parties.	_____	_____
2. My feelings change from happy to sad and sad to happy for no reason.	_____	_____
3. I do not like to be leader at social functions.	_____	_____
4. I can do good work even while people are looking on.	_____	_____
5. I like to change from one type of work to another very often.	_____	_____
6. I become conscious of being observed in the presence of superiors.	_____	_____
7. I am not afraid of being punished.	_____	_____
8. I like to have excitement (i.e. rousing or stimulation) in life.	_____	_____
9. My memory is good.	_____	_____
10. I am unhappy most of the time.	_____	_____
11. I worry over possible misfortune.	_____	_____
12. I blush (become red in face) very often in the presence of others.	_____	_____
13. I do not have a wide circle of friends.	_____	_____
14. One should act on suggestions quickly rather than stopping to think.	_____	_____
15. I do not like to keep quiet when out in a group.	_____	_____

	Yes	No
16. Life is for getting pleasure.	_____	_____
17. I am not usually calm and collected most of the time.	_____	_____
18. I do not easily get tired of meeting people and talking to them.	_____	_____
19. I would prefer to stay at home rather than attend a social function or party.	_____	_____
20. I do not like public speaking.	_____	_____

Scoring Key of the Extroversion - Introversion Inventory

<u>Items</u>	<u>Yes</u>	<u>No</u>
1. I enjoy social gathering or parties.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2. My feelings change from happy to sad and sad to happy for no reason.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3. I do not like to be leader at social functions.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4. I can do good work even while people are looking on.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5. I like to change from one type of work to another very often.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
6. I become conscious of being observed in the presence of superiors.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7. I am not afraid of being punished.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
8. I like to have excitement (i.e. rousing or stimulation) in life.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
9. My memory is good.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10. I am unhappy most of the time.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
11. I worry over possible misfortune.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
12. I blush (become red in face) very often in the presence of others.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
13. I do not have a wide circle of friends.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
14. One should act on suggestions quickly rather than stopping to think.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
15. I do not like to keep quiet when out in a group.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
16. Life is for getting pleasure.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
17. I am not usually calm and collected most of the time.	<input type="checkbox"/>	<input checked="" type="checkbox"/>
18. I do not easily get tired of meeting people and talking to them.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
19. I would prefer to stay at home rather than attend a social function or party.	<input checked="" type="checkbox"/>	<input type="checkbox"/>
20. I do not like public speaking.	<input checked="" type="checkbox"/>	<input type="checkbox"/>

☒ Extrovert 380 ☒ Introvert

Extroversion - Introversion Inventory

Author	: V.S. Shanthamani and A. Hafeez
Availability	: Authors, Department of Industrial Management Indian Institute of Science, Bangalore-12.
Time Required	: No time limit. It takes about 10 minutes.
Level	: English knowing adults.
Main Features	: This inventory has 20 items of which 10 items each relate to Extroversion and Introversion.
Scoring	: The total number of items answered in the direction of the trait for each scale separately is the score.
Reliability	: Split-half reliability was found to be .35 for extroversion, significant at .01 level and .29 for introversion significant at .05 level.
Validity	: Construct validity for extroversion was found to be .72 and for introversion it was .68.
Norms	: Percentile norms have been developed on 200 employed engineers.