

Appendix A
Questionnaire for the respondents

Section – I

IDENTIFICATION AND OTHER DATA

- 1.1 Name of Respondent
- 1.2 Age
- 1.3 Address
- 1.4 Native place
 - (a) Village
 - (b) District
 - (c) State
- 1.5 Religion
 - (a) Hindu
 - (b) Muslim
 - (c) Christian
 - (d) Other
- 1.6 Caste
 - (a) SC/ST
 - (b) OBC
 - (c) GEN
- 1.7 Marital status
 - (a) Married
 - (b) Unmarried
 - (c) Widow
 - (d) Divorcee
- 1.8 Educational Qualification
 - (a) Illiterate
 - (b) Can read and write

- (c) Primary
- (d) Secondary
- (e) SSC/HSC
- (f) Graduate and above
- (g) Technical and other educational qualification (Please specify, if any)

1.9 If other than BARODA then when did you come to Baroda?

1.10 What was the year and age at migration?

1.11 Reason for migration

- (a) For studies
- (b) For earning
- (c) After marriage
- (d) Any other

1.12 Information regarding parents

Education Occupation

- (a) Mother
- (b) Father

1.13 Economic status of your parental family

Income

- (a) Extremely rich
- (b) Rich upper class
- (c) Upper middle class
- (d) Middle class
- (e) Lower middle class
- (f) Poor

1.14 Please provide the following information regarding your family (Present)

Sr No	Name	Relationship with respondent	Age	Education	Present status	Monthly status

Section – II

INFORMATION REGARDING LIVING CONDITIONS

- 2.1 (a) what is your average monthly income? (Personal)
Rs. _____
- (b) What is the total monthly income of the family? (Including your income) Rs. _____
- 2.2 What are the total savings of the family? (Specify)
- 2.3 In what form?
- (a) Saving schemes (Specify)
 - (b) Shares
 - (c) Owing of land
 - (d) Owing of house
 - (e) Any other (specify)

2.4 Debt Position (If any)

Source	Amount	Date of Borrowing	Method of Repayment (Monthly/Half Yrly)	Rate of Interest	Outstanding Loan Amount
			Method Amount		

2.5 Reason for debt

- (a) Inherited
- (b) Loan for starting business/expanding business (Pl. specify)
- (c) House construction/renovation
- (d) Social expenses (Specify)
- (e) Any other

2.6 Dwelling type

- (a) Hutment
- (b) Chawl Room
- (c) Single Storey
- (d) Multi Storey
- (e) Tenament type
- (f) Any other

2.7 Description of structure

- (a) Kachcha
- (b) Kachcha with tin roof
- (c) Pakka
- (d) Any other

- 2.8 Space (Area in square feet) _____
- 2.9 Water – whether
- (a) Inside the house
 - (b) Common municipal tap
 - (c) Any other
- 2.10 Light facilities
- (a) Yes
 - (b) No
- 2.11 Furniture type
- 2.12 Vehicle type
- 2.13 Other facilities and items not included above.
- 2.14 Do you get help for household work?
- (a) Always
 - (b) Often
 - (c) Rarely
 - (d) Never
- 2.15 Who helps in your house hold work?
- (a) In-laws
 - (b) Daughter
 - (c) Husband
 - (d) Son
 - (e) No one
 - (f) Any other

2.16 How much time do you spend in the household work?

	Time Spent (Mts/Hr)
(i) Cooking	
(ii) Cleaning	
(iii) Washing	
(iv) Nursing children	
(v) Nursing family members other than children	
(vi) Any other not included above	

2.17 How do you spend your free time? (Specify)

2.18 What amount of your income is used in the family?

- (a) Given entirely for the household budget.
- (b) Kept entirely for expenses.
- (c) Major part for the family and a small amount for self expenses
- (d) A small amount for the family and a major part for self expenses
- (e) Partly for family and Partly for self expenses
- (f) Reinvested in business (for expansion).

2.19 How is your share of income used in the family?

- (a) Purchase of consumer items.
 - (i) Food
 - (ii) Clothing
 - (iii) Miscellaneous expenses
 - (iv) Any other

- (b) Saving
 - (i) Bank deposits
 - (ii) Kept separately in the house
 - (iii) No saving at all
 - (iv) Any other

2.20 Do you have any other source of income

- (v) Yes
- (vi) No

2.21 If Yes, then,

- (i) Source of income
- (ii) Income (monthly)

Section – III

**INFORMATION REGARDING ANY JOB/WORK DONE PREVIOUSLY
(BEFORE TAKING UP ENTREPRENEURSHIP)**

3.1 Have you worked elsewhere before taking up entrepreneurship?

- (i) Yes
- (ii) No

3.2 If yes, give particulars.

Nature of Work	Duration of Job	Monthly Income	Reason for Leaving

3.3 (a) Why did you start your own business?

(b) Why did you adopt this particular business?

3.4 Do you think your earlier job helped you any way in taking up this business?

- (a) Yes
- (b) No
- (c) N/A

3.5 Do you have any other business besides this? If yes, then

- (a) Does it continue Yes / No
- (b) Give particulars
 - (i) Nature of work
 - (ii) Place
 - (iii) Income (monthly)
- (c) If it has been discontinued, then give reasons for closing it down.

3.6 (a) did any body in the family object to your taking up the business?

- (i) Yes
- (ii) No

(b) If yes, who and why?

3.7 What is the attitude at present?

- (i) Co-operative
- (ii) Hostile
- (iii) Indifferent

Section –IV

GENERAL INFORMATION

- 4.1 Name of the enterprise.
- 4.2 Address _____

Phone No. (If any) _____
- 4.3 In which year did u start your enterprise?
- 4.4 Main products of the enterprise.
- (a)
 - (b)
 - (c)
- 4.5 Type of work done.
- 4.6 Form of organisation:
- (i) Proprietorship
 - (ii) Partnership
- 4.7 How long have you been working?
- (i) Less than 1 year
 - (ii) 1 – 4 years
 - (iii) 5 – 8 years
 - (iv) 9 – 12 years
 - (v) 13 – 16 years
 - (vi) 17 – 20 years
 - (vii) Above 20 years
- 4.8 Size of enterprise

(a) Installed Capacity

(b) Total Employment

No of Employees

(i) Unskilled

(ii) Semi-skilled

(iii) Skilled

(c) Investment Rs.

4.9 What is the nature of technology that is adopted at your unit?

4.10 Have you arranged for the training of personnel/worker at your unit?

(i) Yes

(ii) No

If yes, specify the type of training.

4.11 Transportation

(i) Distance from home to place of work.

(ii) Time spent

(iii) Mode of transport

4.12 Please furnish the following information.

	Book Value (Specify Year)	Market Value
(A) Fixed Cost		
(i) Plant and Machinery		
(ii) Land and Building		
(iii) Any other		

(B) Variable Cost		
(i) Raw material		
(ii) Operating Labour Cost		
(iii) Supervision Cost		
(iv) Energy Cost		
(v) Maintenance Cost		
(vi) Incidental expenses		
(vii) Any other (Specify)		

4.13 Capital structure of the business.

	Source	Amount	Rate of Interest
(A) Owned capital			
(B) Borrowed capital			
(C) Any other			

4.14 Extent of market

- (a) (i) Local Market
- (ii) State Market
- (iii) National Market
- (iv) Foreign Market

- (b) What is the nature of market for your product?
- (i) Season market
 - (ii) Regular
- 4.15 What is your distribution network?
- 4.16 What are the alternative channels available for distribution of your product?
- (a) Direct selling
 - (i) Personal selling
 - (ii) Mail order
 - (iii) Own retail shop
 - (iv) Any other
 - (v) Not applicable
 - (b) Indirect selling
 - (i) Departmental stores and other retail outlets
 - (ii) Wholesaler - Retailer
 - (iii) Agents (a) Wholesalers (b) Retailers
 - (iv) Any other
 - (v) Not applicable
- 4.17 What are the reasons for selecting product (one you are producing) or service
- (a) High existing demand in domestic market
 - (b) High existing demand in the export market
 - (c) High aggregate existing demand in all markets
 - (d) High potential demand
 - (e) Possibilities of import substitution
 - (f) Possibilities of substitution of existing product
 - (g) Any other (specify)
- 4.18 What are the reasons for selecting a particular site where firm is established?

- (a) Easy raw material supply.
- (b) Proximity to market
- (c) Good transportation facilities
- (d) Easy access to power and fuel supply
- (e) Water
- (f) Manpower
- (g) Labour laws and govt. policy (specify)
- (h) Natural and climatic factors
- (i) Any other

4.19 How do you buy the raw material?

- (a) In bulk (for a year)
- (b) As per requirement
- (c) Any other

4.20 What is the mode of payments for raw materials?

- (a) In cash, on receipt of goods
- (b) Through credit with the distributors
- (c) Through credit against future delivery of finished goods
- (d) Any other

4.21 Who are the main users of the goods produced by your enterprise?

- (a) Household
- (b) Other small units
- (c) Tourists
- (d) Export house
- (e) Government
- (f) Any other

4.22 What strategy do you adopt for promotion of your product?

- (a) Advertising plan
- (b) Publicity plan

- (c) Personal selling plan
 - (d) Sales promotion plan
 - (e) Any other
- 4.23 Does your enterprise face excessive competition?
- (a) Yes
 - (b) No
 - (c) Too less
 - (d) Neither too much nor too less
 - (e) Very high
- 4.24 Do you take any leave?
- (a) Yes
 - (b) No
- 4.25 Why do you take leave?
- (i) Family reasons
 - (a) Illness to family members
 - (b) Family problems
 - (c) Any other
 - (ii) Social and religious reasons.
 - (iii) Festivals
 - (iv) Entertainment
 - (v) Personal problems
 - (vi) Any other (Specify)
- 4.26 How do you manage for your business while you are on leave?

Section –V

INITIATION

- 5.1 Did you receive any help from your family for the establishment of your enterprise?
- (a) Yes
 - (b) No
- 5.2 Do you feel that your father/mother did have any influence on you directly or indirectly in respect of your present occupation? (Decision making)
- (i) (a) Yes
 - (b) No
 - (ii) If yes, then in what way?
- 5.3 How do you formulate the project?
- 5.4 Did you face any problem in formulating the project? If yes, what kind?
- 5.5 Do you think you faced these problems as woman?
- 5.6 Have you undergone any training before taking up entrepreneurship?
- 5.7 If yes, then who arranged the training facilities/programme (Specify).
- (a) Government
 - (b) NGO
 - (c) Any other
- 5.8 Was this a woman specify training programme?
- (a) Yes
 - (b) No

- 5.9 Have you invested your own money in business?
- (a) Yes
 - (b) No
- 5.10 Have you taken loan?
- (a) Yes
 - (b) No
- 5.10b If yes, under which scheme you applied for loan (Specify).
- (a) IRDP
 - (b) DIC
 - (c) JRY
 - (d) NRY
 - (e) DRI
 - (f) Any other (specify)
- 5.11 what were compelling factors because of which you have taken up entrepreneurship?
- (a) Unemployment
 - (b) Dissatisfaction
 - (c) Make use of idle funds
 - (d) Maintenance of large families
 - (e) Revival of sick unit started by father, etc
 - (f) Any other
- 5.12 What were the facilitating factors available to you to become woman entrepreneur?
- (a) Success stories of other women entrepreneurs
 - (b) Previous association (experience in the same or other line of activity)
 - (c) Advice or influence (encouragement) of family members/relatives/friends.
 - (d) Any other

Section – VI

PROBLEMS

6.1 (i) What are the problems that you face in current operation. Rank them if possible

(a) Lack of experience in management.

(b) Weak collateral position

(c) Insufficient cash

(d) Any other

(e) All the above

(ii) Do you face any problem in current operation as a woman?

6.2 Have you approached any institution for help? If yes, specify.

6.3 What kind of assistance has been available from any agency to you in following matters?

	Agency	Nature of Help
(a) Training		
(b) Cheap land		
(c) Marketing		
(d) Cheap raw material		
(e) Cheap finance		

6.4 Do you think there is any change in the approach of the government towards women entrepreneurs during the recent times?

If yes, please specify.

6.5 Do you think the government/EDI/NGO can encourage women entrepreneurship?

If yes, in what way?

- (a) Govt
- (b) EDI
- (c) NGO
- (d) Any other

6.6 Do you face any problems in getting the raw materials? If yes, of what kind?

6.7 Do you think you face these problems as a woman?

6.8 Do you face any problem in marketing your product? If yes, of what kind?

6.9 Do you think you face this problem as a woman?

6.10 Do you face any problem in getting the credit? If yes, of what kind?

6.11 Do you think you face this problem as a woman?

6.12 Do you face any problem in recruiting labour and technical personnel? If yes, of what kind?

6.13 Do you think you face this problem as a woman?

6.14 Do you face any problem while sub-contracting with local firm? If yes, of what kind?

6.15 Do you think you face this problem as a woman?

Section –VII

PERSONALITY

- 7.1 What is your reaction if you get any setback? Elaborate.
- 7.2 Do you often get an urge that you should create or innovate new things?
- (a) Yes
 - (b) No
- 7.3 If yes, what you do when you get such an urge.
- 7.4 Are you happy and satisfied with whatever you have achieved as
- (a) Entrepreneur
 - (b) Woman entrepreneur
- 7.5 What you wish to achieve in your life as a woman entrepreneur?
- 7.6 How do you categorize yourself as an entrepreneur?
- (a) Adoptive entrepreneur
 - (b) Self made entrepreneur
 - (c) Innovative
- 7.7 What is your desire as woman entrepreneur?
- (a) To make money
 - (b) To continue family business
 - (c) To secure self-employment/independent living.
 - (d) To fulfill desire of self/family/parents
 - (e) To gain social prestige/status
 - (f) Other ambitions (Specify)

7.8 What do you think is your reward as successful woman entrepreneur?

- (a) Considerable wealth
- (b) Prestige and status in society
- (c) Economic independence and power
- (d) Sense of achievement and pride
- (e) Satisfaction of providing employment to others
- (f) Career for children
- (g) Any other (Specify)

7.9 How do you rate your self as an entrepreneur?

- (a) Highly successful
- (b) Successful
- (c) Average
- (d) Unsuccessful

7.10 Do you think family responsibilities affect your ability?

- (a) Yes
- (b) No

7.11 Do you think women should earn

- a) As a normal routine
- b) To supplement family income
- c) In the absence of any male member in the family
- d) For one's own sake
- e) Any other