PREFACE

Production involves the organisation of real resources for producing goods, which in turn can be carried out through the medium of money. Various institutions help in making finance available to new and up coming industries and bring together real resources for the purpose of production.

The development of the Jordanian economy has been largely synonymous with that of industrial development. With rapid industrialization in Jordan, the industrial production of major industries has increased by many folds. The general index of industrial production has risen from 66.5 in 1976 to 317.1 in 1990, depicting a compound growth rate of 10.9% per annum. The contribution of industrial sector to GDP reflects on the total GDP at factor cost rising from JD 378.4 milion to JD 2275.3 million between 1976-1990, with the services sector having maintained its supremecy that is 62.7% of the total GDP during the specified time period. This has been followed by the industrial sector whose relative share has risen to 22.16% of total GDP by the end of 1990.

Even though theoretically, financial needs of a country can be met through foreign aid, a country cannot depend too much on it instead finance should be made available domestically. Industrial finance therefore implies to the provision of finance for organising real resoures for production. For the performance of industrial activities three types of finance are needed long term, medium term and short term finance. Jordan, with its network of Commercial Bank, are specialized in providing short term loans. The medium and long term needs to the industrial sector is met with by the Specialized Credit Institutions that help industrial companies raise capital by issuing guarantees for loans as well as by underwriting of shared and debentures. The Amman capital Market also caters to the capital requirements of the Jordanian economy. Thus, the importance of the present study is self evident, as it critically examines the growth and structure of industrial finance in Jordan for a 15 years period from 1976-90. An attempt has been made to assess the part played by various financial intermediaries in the mobilization and promotion of finance to numerous industrial sectors.

My study, therefore attempts to provide a satisfactory answer to some vital questions related to appropriate sources and policies of finance to industry which would in turn enhance the industrial development and overall strengthening of the Jordanian economy.

I had the previledge to undertake this study in the Department of Business Economics, M.S. University of Baroda, Baroda under the inspiration of my guide Professor P.R. Pancholi.

I express my sincere gratitude to all those who have in one way or the other helped me in this academic pursuit. I shall fail in my duty if I do not mention the name of some of them without whose help, guidance and encouragement, completion of the present investigation would not have been possible.

Therefore, I would like to take this opportunity to express my very sincere gratitude to my guide, Prof. P.R. Pancholi for his accurate guidance throughout the course of this study. His constant encouragement, timely advise and criticisms have helped shape this study to its completion. His keen interest and involvement with the work made it an enjoyable experience for me.

I am thankful to Prof. B.S. Patel, Dean, Faculty of Commerce, M.S. University of Baroda, for advising and helping me.

I am also thankful to Prof. S.K. Singh, Head, Department of Business Economics, M.S. Univeristy of Baroda for his invaluable guidance, useful suggestions and encouragement during the course of the study.

I also wish to express my gratitude to Prof. Pathak for his useful guidance throughtout the course of the investigation.

I am very thankful to Prof. T.R. Bishnoi for his scholarly comments and useful suggestions that have helped me to view my study from various angles.

I wish to express my gratitude to Prof. N.M. Pandya, for his continuous support, guidance and never-ending inspiration which has greatly contributed towards my pursuit of a doctorate degree.

I am indebted to Prof. Suhba Rao for his timely advise and useful assistance provided, whenever I faced difficulties during the course of this study.

Infact, all teachers have treated me with great kindness and affection and never failed to provide me assistance whenever I needed them, inspite of their busy schedules.

I also take this opportunity to sincerely thank the staff of the Department of Business Economics, M.S. University and the staff of the Hansa Mehta Library for their useful assistance.

I am highly indebted to the Amman financial Market, Jordan; Central Bank of Jordan; Industrial Development Bank of Jordan; Mutah University; The Municipality library, Karak; Jordan Department of Research and Study as well as the Ministry of Planning, Amman; for their valuable help and willingness to provide me the necessary research material that has formed the basis of my reesearch study.

A very special word of thanks to my friends Rami Al-Banawi, Al-Shamayleh Taher and Khalil Al-Odwan and above all Roopam for encouraging me to work enthusiastically and with perseverence and for their valuable help rendered during the course of the study. They were always there when I needed them.

I fall short of words which could help me to express my feelings towards my parents, my brothers Mahmud, Ahmed, Maan, Muhammad, Khalid, Wasfi, Ibrahim, Kherala and my sister Kula whom I love and respect so much. Their constant support, tremendous encouragement and unconditional love inspite of being so far away from me has helped me the most in the successful completion of this research work.

Last but not the least, I also wish to express my gratitude to my newly found friend Manjit and his working staff of Midea Point, Fatehgunj for their flawless typing and timely completion of my work.