

## APPENDIX - I

## QUESTIONNAIRE

I. General Information :

1. Name of the establishment :
2. Address :
3. Date of Electrification :
4. Load connected :
5. Electricity consumed in the last accounting year/month (Kwh) :
6. Other fuels used :
7. Year of foundation :
8. Year of commencement of Production :
9. Has the establishment any branch (a) Yes (b) No
10. Accounting year :
11. Act/Authority of registration :

II. Entrepreneurship :

1. Is the establishment owned by (a) Single person (b) Family (c) Family and others (d) Partnership with others.
2. Is the establishment started by (a) Entrepreneur (b) Hereditary (c) Others .
3. Number of partners :
4. Entrepreneurs :
  - (a) Name :
  - (b) Age : (i) Present (ii) At foundation of establishment :
  - (c) Education :

(d) Previous experience job/business

(c) Native place

(f) Fathers occupation

(g) Fathers education

5. Is this activity a primary or a secondary source of income to the partners ? (a) Primary (b) Secondary

III. Reasons for Location of Industry :

(Please tick mark whichever is applicable)

1. Availability of raw material
2. Availability of infrastructural facilities
3. Availability of capital
4. Anticipation of growth market
5. Low freight cost of obtaining raw material
6. Low freight rate of transporting final product
7. Availability of research facilities
8. Availability of skilled labour
9. Government incentives
10. Any other reason (please specify)

IV. Employment and wages :

1. Present employment :
2. Initial employment :

## 3. Present employment and wages structure :

Category	Numbers		Wages/Salary
	Male	Female	
i) Entrepreneur			
ii) Family members			
iii) Managers			
iv) Administrative staff			
v) Technical staff			
vi) Supervisory "			
vii) Apprentices			
viii) Others (specify)			
Total			

4. Present total wage bill :

5. Average number of working days in a year :

6. Number of shifts per day :

7. Number of percentage of workers from

i) Urban area :

ii) Rural area :

V. Capital and input Structure :1. Fixed Capital

(a) Land : i) Area :

ii) Value of land :

(b) Building and construction :

i) Values of shed/building :

(c) Fixed assets :

Category	Purchase Price	Date of purchase
i) Plant and Machinery		
ii) Tools and equipment		
iii) Transport equipment		
iv) Other fixed assets (specify)		

2. Inventories : (Specify)

Name of Item (Unit)	Stock					
	At the beginning of a/c year			At the end of a/c year		
	Quan- tity	Rate	Value	Quan- tity	Rate	Value
a) Raw Materials						
b) Finished goods						
c) Semi finished goods						
Total						

3. Input costs (Figures of last accounting year ) :

Name of Item	Units	Quantity	Rate	Value
(a) Principal raw material				
(b) Subsidiary raw material				
(c) <u>Other materials used</u>				
i) Electricity				
ii) Other fuel				
iii) Lubricants				
iv) Packaging				
v) Other material				
vi) Repair & Maintenance				
vii) Transport charges				
viii) Service charges				
ix) Advertisement				
x) Taxes, of Govt duty License etc.				
xi) Miscellaneous				
Total				

VI. Output and Sales :1. Output :

Name of Item	Unit	Quantity		Price	Value
		Capa- city	Actual		

2. Sales :

- a) Total sales in the last a/c year : Rs.
- b) Total initial sales (i.e. in the first year of production)
- c) Sales in the last three years :

VII. Main uses of products :

(please tick-mark whichever is applicable)

- |                                    |                                   |
|------------------------------------|-----------------------------------|
| 1. Household use directly.         | 4. Industrial Purposes.           |
| 2. Household use after processing. | 5. Other uses<br>(Please specify) |
| 3. Medical purposes.               |                                   |

VIII. Sources of Finance :

1. Total initial investment (Rs.) :
2. Total present value of investment (Rs.)
3. Initial investment contributed by (Percentage)
  - a) Proprietor
  - b) Family :
  - c) Partners
  - d) Loans :

- i) Banks :
- ii) Govt. organization :
- iii) Private individuals :

IX. Purchase of Raw Material :

Name of Item	Name of organization	Type of industry (origin)	Area/location of Purchase

X. Sale of Finished Products :

Name of Item	Name of organization	Type of industry (destination)	Area/Location of Sale

XI. MAJOR PROBLEMS FACED BY THE INDUSTRY :

1. Raw material
2. Marketing
3. Finance
4. Labour
5. Power
6. Any other (specify)

XII. Has this establishment been closed for a long period ?

- (a) Yes (b) No

If yes --

(a) For how long :

(b) What were the reasons :