

APPENDIX- 6

LEADING THERAPEUTIC CLASSES IN INDIA

NO.	Therapeutic classes	Sales Rs. crores.	%Indian Sales	Growth
	Total Market	11,636	100%	+19%
1.	Ampicillin /Amoxycillin	640.9	5.5%	+15%
2	Anti Rheumatic Nonsteroidal	582.3	5.0%	+19%
3	Cephalosporins	537.0	4.6%	+32%
4	Quinolones	522.0	4.5%	+21%
5	Cough Preparation	489.4	4.2%	+21%
6	Vit.B Complex	361.5	3.1%	+19%
7	Tuberculostatics	342.6	2.9%	+9%
8	Antipeptic Ulcerants	294.6	2.5%	+18%
9	Haematinics	289.0	2.5%	+15%
10	Non Narcotic Analgesic Antipyretics	278.8	2.4%	+18%

Source : “ MILESTONES “ ORG-MARG, Pharmaceutical Client Conference, Mumbai, 1999.