

APPENDIX- 9

Company wise Trends in Sales: 1992-93 to 1997-98

(Rs. Crore)

	1992-93	1993-94	1994-95	1995-96	1996-97	1997-98
Ranbaxy Laboratories	550.62	667.55	765.85	911.81	1119.85	1376.47
Glaxo India	417.89	485.78	485.78	582.50	699.95	757.84
Lupin Laboratories	228.10	290.95	334.49	399.11	514.31	620.75
Dabur India	147.57	202.89	260.36	387.89	488.54	550.39
Hoechst Marion Roussel	201.20	254.11	293.75	340.09	382.69	533.05
Cipla	187.22	244.22	295.83	361.12	451.88	514.42
Torrent Pharmaceuticals	162.33	203.69	199.63	247.12	258.85	347.54
Nicholas Piramal India	64.72	65.45	93.14	99.65	319.28	346.23
Dr. Reddy's Laboratories	133.34	174.73	194.76	217.31	244.99	321.82
Smithkline Beecham Pharmaceuticals (India)	137.23	155.77	178.32	204.65	246.01	319.12
Alembic	190.07	190.07	260.84	271.28	282.38	310.54
Aurobindo Pharma	24.58	37.89	81.69	121.05	219.46	291.26
Wockhardt	81.66	124.94	145.77	159.76	203.01	276.17
Ipca Laboratories	112.05	137.21	178.49	200.15	251.15	273.06
Novartis India	105.97	104.01	128.88	134.22	237.93	269.41
Sun Pharmaceutical Inds.		44.86	66.79	98.51	156.00	261.87
Cadila Healthcare				207.29	255.48	255.48
Kopran	128.99	145.19	180.01	256.06	322.02	243.64
Orchid Chemicals & Pharmaceuticals		5.06	43.57	111.89	192.53	240.41
Knoll Pharmaceuticals	118.41	141.87	189.02	232.01	220.76	229.80
Total for the above companies	2991.95	3676.24	4376.97	5543.47	7067.91	8339.27
Total for the sample 367 cos.	7730.79	9571.01	11648.86	14101.98	15926.12	16696.02
Total Sales	12136.00	14181.00	17000.00	20500.00	25000.00	29000.00

SOURCE: Centre for monitoring Indian economy. Industry market size & share, August 1999.