CHAPTER 7

BIBLIOGRAPHY

Agada, J. (1999). Inner-city gatekeepers: An exploratory survey of their information use environment. *Journal of American Society for Information Science*, 50, 74-85.

Aguilar, F.J. (1967). *Scanning the Business Environment.* New York: Macmillan.

Abell, Angela, & Hyde, Margery. (1992). Information for small and medium-sized enterprises: A review of current services and provision. *Business Information Review*, 9(1), 56-68.

Allen, B.L. (1996). *Information Tasks: Toward a User-centered Approach to Information.* San Diego, CA: Academic Press.

Anderson, Matthew J. (1988). A comparative analysis of information search and evaluation behavior of professional and non-professional financial analysts. *Accounting Organizations and Society*, 13(5), 431-446.

Anthony, Robert N. (1965). *Planning and control systems: A framework for analysis.* Cambridge, MA.: Harvard University Press.

Anwar, Mumtaz A. (2006). Information needs and use in the construction materials sector in Kuwait. *The Electronic Library*, 24(3), 335-346.

Auster, E., & Choo, Chun W. (1994). How senior managers acquire and use information in environmental scanning. *Information Processing & Management*, 30 (5), 607-618.

Barrett, Rowena. (2003). *The Latrobe Small Business Network Survey 2002: Report on Small Business Information and Assistance Needs.* Churchill, Victoria: Monash University.

Bateson, G. (1972). *Steps to an ecology of mind: A revolutionary approach to man's understanding of himself.* New York: Ballantine.

Bernhardt, Douglas C. (1994). I want it fast, factual, actionable: Tailoring competitive intelligence to executives' needs. *Long Range Planning*, 27(1), 12-24.

Bidgood, T., & Jelley, Bob. (1991). Modelling corporate information needs: Fresh approaches to information architecture, *Journal of Strategic Information Systems*, 1(1), 38-42.

Black, A., & Brunt, R. (1999). Information management in business, libraries and British military intelligence: towards a history of information management. *Journal of Documentation*, 55(4), 361-374.

Bouchet, Marie Laure, Hopkins, T., Kinnell, M., & McKnight, C. (1998). The impact of information use on decision making in the pharmaceutical industry. *Library Management*, 19(3), 196-206.

Boulton, William R. (1978). The evolving board: A look at the board's changing roles and information needs, Academy of Management Review, 3(4), 827-836.

Boyd, F. (1996). Identifying personal and corporate information needs. *Records Management Quarterly*, 30(3), 20-27.

Brittain, J. M. (1970). *Information and its users: A review with special reference to the social sciences*. New York: Wiley-Interscience.

Broady-Preston, Judith, & Hayward, Tim .(1999). Strategic information management in the UK retail banking sector. *Business Information Review*, 16(2), 78-87.

Bruns, William J., & McKinnon, Sharon M. (1993). Information and managers: A field study. *Journal of Management Accounting Research*, 5, 84-108.

Busha, C. H., & Harter, S.P. (1980). *Research methods in librarianship: Techniques and interpretation*. New York: Academic Press.

Butcher, Helen. (1998). *Meeting managers' information needs*. London: Aslib.

Case, Donald. (2007). *Looking for information: A survey of research on information seeking, needs, and behavior*. (2nd ed.). London: Academic Press.

Cashmore, C., & Lyall, R. (1991). *Business information: systems and strategies*. New Jersey: Prentice Hall.

Chalmers, Anna. (1995). Finding out: the use of business information by managers in New Zealand. *Business Information Review,* 13(1), 43-56.

Charantimath, Poornima M. (2006). *Entrepreneurship development and small enterprises*. Delhi: Dorling Kndersley (India) Pvt. Ltd.

Chaudhry, Shiv, & Crick, Dave. (1998). Meeting the needs of different ethnic firms' export information requirements: an exploratory study. *Business Information Review*, 15(2), 118-123.

Cheuk, Bonnie Wai-yi. (1998). Modelling the Information Seeking and Use Process in the Workplace. *Information Research*, 4(2). Retrieved September 26, 2007, from http://InformationR.net/ir/4-2/isic/cheuk.html

Choo, Chun W. (1994). Perception and use of information sources by chief executives in environmental scanning. *Library and Information Science Research*, 16, 23-40.

Choo, C.W. (2002). *Information Management for the IntelligentOrganization: the Art of Scanning the Environment.* Medford, NJ: Information Today.

Choguill, Charles L., Silva-Roberts, Ana Mercia, & Wood, Frances E. (1992). Construction and housing information needs in the Third World: an international survey. *Journal of Information Science*, 18, 355-362.

Cooper, W.S. (1971). A definition of relevance for information retrieval, *Information Storage and Retrieval*, Vol. 7, pp. 19-37.

Crick, Dave. (2005). International marketing information: UK small and medium-sized enterprises' perceptions of different sources and types. *Business Information Review*, 22(2), 114-122.

Cross, R., Parker, A., Prusak, L., & Borgatti, S. (2001). Knowing what we know: supporting knowledge creation and sharing in social networks. *Organizational Dynamics* 30(2),100–120.

Culnan, M.J. (1983). Environmental scanning: the effects of task complexity and source accessibility on information gathering behaviour. *Decision Sciences,* 14(2),194–206.

Dalal Street Investment Journal. (2007). *Golden 4 hundred.* 2nd Ed. Mumbai: Ramdeo Media Pvt. Ltd.

Daft, Richard L. & Lengel, R.H. (1986). Organizational information requirements: media richness and structural design. *Management Science,* 32(5), 554–571.

Daft, Richard L, Sormunen, Juhani, & Parks, Don. (1988). Chief Executive Scanning environmental characteristics and company performance: An empirical study. *Strategic Management Journal,* 9(2), 123-139.

Davenport, T.H., & Prusak, L. (1997). *Information Ecology: Mastering the Information and Knowledge Environment.* New York: Oxford University Press.

Davenport, T.H., & Prusak, L. (1998). *Working Knowledge: How Organizations Manage What They Know.* Boston: Harvard Business School Press.

256

de Alwis, Shrianjani Marie (Gina), & Higgins, Susan Ellen. (2001). Information as a tool for management decision making: a case study of Singapore. *Information Research*, 7(1). Retrieved August 14, 2007, from http://InformationR.net/ir/7-1/paper114.html

de Alwis, Gina, Majid, Shaheen, and Chaudhry, Abdus Sattar, (2006). Transformation in managers' information seeking behaviour: A review of the literature. *Journal of Information Science*, 32 (4), 362–377.

Detlor, B. (2000). The corporate portal as information infrastructure: towards a framework for portal design, *International Journal of Information Management*, 20(2), 91–101.

Derr, Richard L. (1983). A conceptual analysis of information need. *Information Processing & Management*, 19 (5), 273-278.

Devadason, F.J., & Lingam, P. Pratap. (1996). A Methodology for the Identification of Information Needs of Users. *In Proceedings of 62nd IFLA General Conference*. Retrieved September 26, 2007, from http://www.ifla.org/IV/ifla62/62-devf.htm

Dillman, Don A. (1978). *Mail and telephone surveys: Thee total design method*. New York: John Wiley & Sons.

Directorate General of Employment & Training, Ministry of Labour & Employment. (2002). *Occupational – Educational Pattern of Employees in India.* New Delhi: Author. Retrieved September 21, 2007, from http://dget.gov.in/publications/opr/OPRPS2002.pdf

Directorate General of Employment & Training, Ministry of Labour & Employment. (2007). *Quarterly Employment Review (January - March 2005).* New Delhi: Author. Retrieved September 21, 2007, from http://dget.gov.in/publications/qer/QuarterlyMar2005.pdf

Drucker, P. F. (1969). *The age of discontinuity: Guidelines to our changing society.* London: Heinemann.

Duke, J. (1985). Information management and the consultant: Towards the infallible expert. *Aslib Proceedings*, 37(3), 157-163.

Dun & Bradstreet. (2006). *India's top 500 companies.* Mumbai: Dun & Bradstreet Information Services India Pvt. Ltd.

Edwards, S. L., & Ewers, B. (1998). Business Information: five key findings of a survey. *Australian Library Journal*, 47(1), 61-73.

Ellis, David, and Haugan, Merete. (1997). Modelling the information seeking patterns of engineers and research scientists in an industrial environment. *Journal of Documentation*, 53(4), 384-403.

Evernden, R., & Evernden, E. (2003). *Information First: Integrating knowledge and information architecture for business advantage*. Oxford: Elsevier.

Fink, A. (1995). *The survey handbook*. London: Sage.

Fowler, Floyd J. (1984). *Survey research methods*. New Delhi: Sage.

Fredenberger, W.B., Dethomas, A., & Ray, H.A. (1993). Information needs of firms in financial distress. *International Journal of Information Management*, 13(5), 326-340.

Fredenberger, William B., Lipp, Astrid, & Watson, Hugh. (1997). Information requirements of turnaround managers at the beginning of engagements. *Journal of Management Information Systems*, 13(4), 167-192.

Gelstharp, David. (1990). The protective shell of information. *Business Information Review*, 7(2), 33-36.

Gorry, Anthony G., & Morton, Michael S. Scott. (1971). A framework for management information systems. *Sloan Management Review*, 13(1), 55-70.

Grosser, K. (1991). Human networks in organizational information processing. In: M. Williams (ed.), *Annual Review of Information Science and Technology*, 349–402. New Jersey: Learned Information.

Hall, Matthew, Oppenheim, Charles, & Sheen, Margaret. (1999). Barriers to the use of patent information in UK small and medium-sized enterprises. Part 1: Questionnaire survey. *Journal of Information Science*, 25 (2), 355-350.

Hall, Matthew, Oppenheim, Charles, & Sheen, Margaret, (2000). Barriers to the use of patent information in UK small and medium-sized enterprises. Part 2 (1): Results of in-depth interviews. *Journal of Information Science*, 26 (2), 87–99.

Hambrick, Donald C. (1982). Environmental scanning and organizational strategy. *Strategic Management Journal*, 3(2), 159-174.

Hardy, A.P. (1982). The selection of channels when seeking information: cost/benefit vs least effort. *Information Processing & Management*, 18(6), 289–93.

Hill, Michael W. (1986). Small and medium sized enterprises: UK research into their information needs. *World Patent Information*, 8(4), 261-265.

Hill, M. W. (1979). The requirements of industry for technological information. *AGARD Conference Proceedings No 246. Infomation and Industry*. AGARD.

Hirsh, S.G. (2000). Information needs, information seeking, and communication in an industrial R & D environment. In: D.H. Kraft (ed.), *Proceedings of the 63rd Annual Meeting of the American Society for Information Science*, 473–486. Medford, NJ: Information Today.

Hirsh, S.G., & Dinkelacker, J. (2004). Seeking information in order to produce information: an empirical study at Hewlett Packard Labs. *Journal of the American Society for Information Science and Technology*, 55(9); 807–817.

Hord, B. (1995). *Developing an interpretative approach to library user instruction*. Retrieved on July 27, 2007, from http://198.64.37.38/ members/bill.hord/Papers/Hord1995.htm

Huotari, Maija-Leena, & Wilson,T. D. (2001). Determining organizational information needs: the Critical Success Factors approach, *Information Research*, 6(3). Retrieved September 26, 2007, from http://www.shef.ac.uk/~is/ publications/infres/paper108.html

ICFAI University. (2005). *Business law for managers*. Hyderabad: Author.

261

The Institute of Directors. (2005). *The handbook of international corporate governance: A definitive guide*. London: Kogan Page.

Jain, N.K. (2007). *Corporate laws: Administration and management*. New Delhi: Deep & Deep Publications Pvt. Ltd.

Johannessen, Jon-Arild, & Kolvereid, Lars. (1994). Information search behaviour during business gestation. *Information Management & Computer Security*, 2(5), 31-41.

Kalseth, Karl. (1991). Strategic uses of information - challenges for the information services department. *Information Services & Use*, 11, 63-71.

Kaye, David (1995). The importance of information. *Management Decision*, 33(5), 5-12.

Keen, P., & Morton, M.S. (1978). *Decision support systems: An organizational perspective*. Reading, Mass.: Addison-Wesley.

Keegan, Warren J. (1974). Multinational scanning: A study of the information sources utilized by headquarters executives in multinational companies. *Administrative Science Quarterly*,19(3), 411-421.

Kennington, D. (1984). Use of information in small firms in the United Kingdom. In van der Laan and Winters (Ed.), *The use of information in a changing world*. FID Publication No. 631. Amsterdam: North-Holland.

Kennerley, J.A. (1979). Information for business: The future of Scotland. *Journal of Information Science*, 1, 177-179.

Kinnell, Margaret, Feather, John, & Matthews, Graham. (1994). Business information provision for small and medium-sized enterprises in China: The application of marketing models. *Library Management*, 15(8), 16-23.

Kō, Andrew J., DeLine, Robert, & Venolia, Gina. (2007). Information needs in collocated software development teams, *Proceedings of the 29th International Conference on Software Engineering – 2007, IEEE*, 344-353.

Kothari, C.R. (1990). Research methodology: Methods and techniques. (2nd ed.). New Delhi: Wishwa Prakashan.

Kotter, J. P. (1982). What effective general managers really do, *Harvard Business Review*, 60(6), 156–67.

Kourteli, L. (2005). Scanning the business external environment for information: evidence from Greece. *Information Research*, 11(1). Retrieved June 21, 2007, from http://InformationR.net/ir/11-1/paper242.html

Leonidou, Leonidas C. (1997). Finding the right information mix for the export manager, *Long Range Planning*, 30(4), 572-584.

Mackay Consultants. (1993). *Business information plan for Scotland: Final report for the Scottish Library and Information Council.* British Library R&D Report 6101. London: Research and Development Department, British Library.

Madden, A. D. (2000). A definition of information. *Aslib Proceedings*, 52(9), 343-349.

Mangaliso, Mzamo P. (1995). The strategic usefulness of management information as perceived by middle managers. *Journal of Management*, 21(2), 231-250.

Maguire, Carmel, Kazlauskas, & Weir, Anthony D. (1994). *Information Services for innovative organizations.* New York: Academic Press.

Marcella, R., McConnell, M., Moore, G., & Seton, M. (1996). Rural business information needs in the northeast of Scotland. *Library Management*, 17(7), 3-16.

Marshall, J.G. (1995). *The Impact of the Special Library on Corporate Decision-Making.* Washington, DC: Special Libraries Association.

Martin, E. W. (1983). Information needs of top MIS managers. *MIS Quarterly,* 7(3), 1-11.

Mackenzie, M. L. (2003). An exploratory study investigating the information behaviour of line managers within a business environment. *New Review of Information Behaviour Research,* 4, 63-78.

McDowell, David, & Rowlands, Ian. (1995). Export information: A case study of SMEs in Northern Ireland. *Business Information Review,* 11(4), 43-53.

Mendoza, Carla, & Bescos, Pierre-Laurent. (2001). An explanatory model of managers' information needs: implications for management accounting. *The European Accounting Review,* 10(2), 257–289.

Miller, J. P. (1994). The relationship between organizational culture and environmental scanning: a case study. *Library Trends,* 43(2), 170–205.

Mitchell, M. L., & Jolley, J. M. (2007). *Research design explained.* (6th ed.) California: Thomson Wadsworth.

Morrison, Elizabeth Wolfe. (1993). Newcomer information seeking: Exploring types, modes, sources, and outcomes. *The Academy of Management Journal*, 36(3), 557-589.

Munro, Malcolm C., & Davis, Gordon B. (1977). Determining management information needs: A comparison of methods. *MIS Quarterly*, 1(2), 55-67.

Munro, M. C., & Wheeler, B. L. (1980). Planning, critical success factors and management's information requirements. *MIS Quarterly*, 4(4), 27-38.

Nabhi. (2003). *Business Laws one should know*. (8th ed.). New Delhi: Author.

Neelameghan, A. (1992). *Information small enterprises*. Bangalore: Sarada Ranganathan Endowment for Library Science.

Nicholas, David. (2000). *Assessing information needs: Tools, techniques and concepts for the internet age*. (2nd ed.). London: Aslib.

Olanigan, S. A. (1987). Information needs of the consultant to business enterprises. *International Library Review*, 19, 345-357.

Oppenheim, Charles, Stenson, Joan, & Wilson, R. M. S. (2001). The attributes of information as an asset. *New Library World*, 102(1170/1171), 458-463.

O'Reilly, Charles A. (1982). Variations in decision makers' use of information sources: The impact of quality and accessibility of information. *The Academy of Management Journal*, 25(4), 756-771.

Page, Carole, Wilson, Marie, & Kolb, Darl. (1994). *Management competencies in New Zealand: on the inside, looking in?* Wellington: Ministry of Commerce.

Pathak, Akhileshwar. (2007). *Legal aspects of business*. New Delhi: Tata McGraw-Hill Publishing Company.

Patton, Michael Quinn. (1990). *Qualitative evaluation and research methods*. 2nd. ed. Newbury Park, CA: Sage.

Pezeshki-Rad, G., & Zamani, N. (2005). Information-seeking behaviour of Iranian extension managers and specialists. *Information Research,* 10(3). Retrieved June 21, 2007, from http://InformationR.net/ir/10-3/paper229.html

Porat, M.U. (1977). *The information economy: Definition and measurement, vol. 1*. Washington: U.S. Government Printing Office.

Porter, M.E., & Millar, V.E. (1985). How information gives you competitive advantage. *Harvard Business Review*, 63(4), 149-160.

Ramaswami, Sridhar N., Nilakanta, Sree, & Flynn, E. James. (1992). Supporting strategic information needs: An empirical assessment of some organizational factors. *Journal of Strategic Information Systems*, 1(3), 152-162.

Reid, Christine, & Webster, Keith. (1993). Business information needs and supply in Scotland. *Business Information Review*, 10(2), 36-47.

Reuters Business Information. (1994). The politics of information. *Logistics Information Management*, 7(2), 42-44.

Reuters Business Information. (1994). Information in organisations: New research. *Business Information Review*, 11(2), 48-52.

Ritchie, B., Marshall, D., & Eardley, A. (1998). *Information systems in business*. London: International Thomson Business Press.

Roberts, N., & Clifford, B. (1986). Regional variations in the demand and supply of business information: A study of manufacturing firms. *International Journal of Information Management*, 6(3), 171-183.

Roberts, N., & Wilson, T.D. (1988). The development of user studies at Sheffield University, 1963-88. *Journal of Librarianship*, 20 (1), 270-290.

Rockart, John, F. (1979). Chief executives define their own data needs, *Harvard Business Review*, 57(2), 81-93.

Rowley, Jennifer. (1994). The changing role of the information manager. *Librarian Career Development*, 2(3), 3-6.

Scammell, Alison. (Ed.) (1997). *Handbook of special librarianship and information work* (7th ed.). London: Aslib.

Scarrott, Gordon G. (1994). Some functions and properties of information, *Journal of Information Science*, 20, 88–98.

Schement, J. R. (1993). Communication and information. In J. R. Schement & B. D. Ruben (Eds.), *Between communication and information: Information and behavior*, 4, 3-33. New Brunswick, NJ: Transaction.

Scrivens, E. (1987). The information needs of district general managers in English National Health Service. *International Journal of Information Management*, 7, 147-157.

Serola, Sami. (2006). City planners' information seeking behavior: Information channels used and information types needed in varying types of perceived work tasks, *ACM International Conference Proceeding Series*, 176, 42 – 45.

Shokane, Johannes Kwanang. (2001). *The use of business information by small and medium sized enterprises in Acornhoek* (Masters dissertation, Rand Afrikaans University). Retrieved June 21, 2007, from http://etd.rau.ac.za/theses /available/etd-05112005-115925/restricted/minidissertation.pdf.

Simon, H. A. (1960). *Administrative behaviour*. Basingstoke: Macmillan.

Singh, B.N. (1981). Information needs of engineering scientists. *International Library Review*, 13, 167-188.

Smith, Christine, Winterman, Vivienne, & Abell, Angela. (1998). The impact of information on corporate decision making in the insurance sector. *Library Management*, 19(3),154–173.

Snow, C., & Brewer, R. (1988). How building designers react to the technical publications of the building research establishment and other organizations. *Journal of Information Science,* 14, 181-187.

Stamper, Ronald. (1973). *Information in business and administrative systems.* New York:

John Wiley.

Streatfield, D. (1984). The senior manager's information needs. *Aslib Proceedings,* 36(1

1/12), 419-423.

Stevens, Robert. (1975). Retail managers: Information availability and usage. *Journal of

Retailing,* 51(2), 53-59;93

Taylor, Allan, & Farrell, S. (1994). *Information management for business.* London:

Aslib.

Temin, P. (Ed.) (1991). *Inside the business enterprise: historical perspectives on the use

of information.* Chicago: Chicago University Press.

Thivant, E. (2003). Information seeking and use behaviour for the design of financial

products. *New Review of Information Behaviour Research,* 4(1), 45-61.

Thivant, E. (2005). Information seeking and use behaviour of economists and business

analysts. *Information Research,* 10(4). Retrieved June 21, 2007, from

http://InformationR.net/ir/10-4/paper234.html

Tibar, Aiki. (2002) "Critical Success Factors and information needs in Estonian industry." *Information Research*, 7(4). Retrieved July 20, 2007, from http://InformationR.net/ir/7-4/paper138.html

Titus, Walter F. (1936). The kind of information an executive needs to operate a factory, *Journal of American Statistical Association*, 31(193), 43-46.

Trott, F. (1986). *Information for industry: A study of the information needs of small firms and the relevance of public information service*. London: British Library.

United Nations Industrial Organization. (1995). *India: Towards globalization*. London: Author.

Vodden, Kelly, Miller, Anne, & McBride, John. (2001). *Assessing the business information needs of Aboriginal entrepreneurs in British Columbia*. BC: Simon Fraser University.

Vogt, C. A., Roehl, W. S. & Fesenmaier, D.R. (1994). Understanding planners' use of meeting facility information. *Hospitality Research Journal*, 17(3), 119-130.

Vojak, B.A., Suarez, C.A., Peters, L., & Sundararajan, M. (2005). Sources of information used in technology planning within the nanotechnology industry *Engineering Management Conference, 2005. Proceedings. 2005 IEEE International*, 1, 53-57.

Warner, Malcolm. (Ed.) (2002). *International Encyclopedia of Business and management*. London: Thomson Learning.

White, Brenda. (1986). *Representative organisations as sources of information: use by firms of trade associations, chambers of commerce and the Confederation of British Industry*. British Library R&D Report 5903. London: Research and Development Department, British Library.

White, D.A. (1986). Information use and needs in manufacturing organizations: Organizational factors in information behaviour. *International Journal of Information Management*, 6(3), 157-170.

Widén-wulff, Gunilla. (2003). Information as a resource in the insurance business: the impact of structures and processes on organization information behaviour, *The New Review of Information Behaviour Research*, 4(1), 79–94.

Willard, N. (1993). Information resource management. *Aslib Information*, 21(5), 201-205.

Wilson, P. (1983). *Second-hand Knowledge: an Inquiry into Cognitive Authority*. Westport, CT: Greenwood Press.

Wilson, T. D. & Streatfield, D. R. (1981). Structured observation in the investigation of information needs, *Social Science Information Studies*, 1 (3), 173-184.

Wilson, T.D. (1994). Tools for the analysis of business information needs. *Aslib Proceedings*, 46(1), 12-23.

Yeoh, Poh-Lin. (2000). Information Acquisition Activities: A study of global start-up exporting companies. *Journal of International Marketing*, 8(3), 36-60.

Yuan, Benjamin J.C., Wang, Ming Yeu, & Wang, Chen Chien. (1999). Demand for business information service of firms in Taiwan: a case study of Hsinchu Science-based Industrial Park and Hsinchu Industrial Park. *Journal of Engineering and Technology Management*, 16(3-4), 349–372.