LIST OF ABBREVIATIONS

| | ABB | Asea Brown Boveri |
|---|--------|---|
| | ADM | Administration |
| | ANOVA | Analysis of Variance |
| | CGL | Crompton Greaves Limited |
| | CRS | Confidential Report System |
| | CP & D | Career Planning and Development |
| | DOS | Development Oriented System |
| | DSS | Data Storage System |
| | F&C | Feedback and Counselling |
| | HR | Human Resources |
| 4 | HRD | Human Resource Development |
| | G | Gap Test |
| | ICICI | Industrial Credit and Investment Corporation of India |
| | ILFS | Infrastructure Leasing and Finance Services |
| | ITI | Indian Telephone Industries (Bangalore) |
| | KPA | Key performance area |
| | L & T | Larsen & Toubro Limited |
| | MBO | Management By Objectives |
| | MPI | Maudsley Personality Inventory |
| | NDD | National Dairy Development |
| | 0 | Organisation |
| | 01 | Organisation one |
| | 02 | Organisation two |
| | O3 | Organisation three |
| | 04 | Organisation four |
| | 05 | Organisation five |
| | 06 | Organisation six |
| | OD | Organisation Development |
| | P.A. | Performance appraisal |
| | PTA | Potential Appraisal |
| | Pub. | Public organisation |
| | Pvt. | Private organisation |
| | R&D | Research and Development |
| | SBI | State Bank of India |
| | sig. | Significant |
| | T&D | Training and Development |
| | χ² | Chi-square |
| | & | And |
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